A RESOLUTION

BY FINANCE/EXECUTIVE COMMITTEE

03- R -2118

AUTHORIZING THE CHIEF PROCUREMENT OFFICER TO UTILIZE THE STATE OF GEORGIA CONTRACT S000546-043 WITH ENTRE BTG FOR THE PURCHASE OF TWO (2) CLOSET SWITCHES – CATALYST 4507 WITH REDUNDANT PS AND SUPS, IN-LINE POWER 10/100 PORTS (TWO HUNDRED FORTY PORTS ON EACH SWITCH) ON BEHALF OF THE DEPARTMENT OF AVIATION, IN AN AMOUNT NOT TO EXCEED SEVENTY EIGHT THOUSAND NINETY DOLLARS AND THIRTY CENTS $78,090.30. ALL CONTRACTED WORK SHALL BE CHARGED TO AND PAID FROM FUND ACCOUNT AND CENTER NUMBER: 2H21 575001 R12006

WHEREAS, the City of Atlanta (the "**City**") Department of Aviation desires to purchase two (2) closet switches – Catalyst 4507 with Redundant PS and Sups, in-line power 10/100 ports (two hundred forty ports on each switch) to perform their daily operations; and

WHEREAS, pursuant to the City of Atlanta Code of Ordinances §2-1606, the Chief Procurement Officer may procure supplies, services or construction items through contracts established by the purchasing division of the State where such contracts and contractors substantially meet the requirements of this article; and

WHEREAS, the Aviation General Manager of the Department of Aviation and the Chief Procurement Officer recommend utilizing the State of Georgia Contract S000546-043 with Entre BTG to purchase two (2) closet switches – Catalyst 4507 with Redundant PS and Sups, in-line power 10/100 ports (two hundred forty ports on each switch) to perform their daily operations.

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF ATLANTA, GEORGIA, that the Chief Procurement Officer is hereby authorized to utilize the State of Georgia Contract 92-00151 pursuant to §2-1606 of the City of Atlanta Code of Ordinances to purchase two (2) closet switches – Catalyst 4507 with Redundant PS and Sups, in-line power 10/100 ports (240 ports on each switch) to perform daily operations for the Department of Aviation in an amount not to exceed $78,090.30.

BE IT FURTHER RESOLVED, that the Chief Procurement Officer be and is hereby directed to prepare the appropriate contractual agreement.

BE IT FURTHER RESOLVED, that the contractual agreement shall not become binding on the City, and the City shall incur no liability upon same until such agreement has been delivered to the contracting party.

BE IT FURTHER RESOLVED, that all contracted work shall be charged to and paid from Fund, Account and Center number: 2H21 575001 R12006.

City of Atlanta
Department of Procurement

10/10/03

REQUISITION

1526

REQUISTION NUMBER R 1 2 0 3 4 4 0

BUY ENTITY P R O C REQUESTER I.D. 5 2 6 SHIP-TO CODE 0 3 0

FAC 2 4 2 1 — 5 7 5 0 0 1 — R 1 2 0 0 6

FUND (COMPANY) ACCOUNT CENTER

DATE NEEDED

LINE #	ITEM NUMBER	DESCRIPTION	QTY	UOM	UNIT PRICE	ESTIMATED AMOUNT
1	205.4800	WS-C4507R Catalyst 4500 Chassis (7-Slot),fan, no	2.00	EACH	6535.00 ~~6,996.50~~	13,070.00 ~~$13,993.00~~
		p/s, Red Sup Capable -(FAC: 21.575001.R12006)				
2	205.4800	PWR-C45-2800ACV Catalyst 4500 2800W AC Power Supply	2.00	EACH	1,304.70 ~~1,396.50~~	2609.40 ~~$2,793.00~~
		with Inline Power -(FAC: 21.575001.R12006)				
3	205.4800	PWR-C45-2800ACV/2 Catalyst 4500 2800W AC Power	2.00	EACH	1,304.70 ~~1,396.50~~	2609.40 ~~$2,793.00~~
		Supply with Inline Power -(FAC: 21.575001.R12006)				
4	205.4800	CAB-AC-2800W-TWLK U.S. Power Cord, Twist Lock, NEMA	4.00	EACH	0.00	$0.00
		6-20 Plug -(FAC: 21.575001.R12006)				
5	205.4800	WS-X4515 Catalyst 4500 Supervisor IV (2	2.00	EACH	8824.00 ~~9,446.50~~	17648.00 ~~$18,893.00~~
		GE),Console(RJ-45) -(FAC: 21.575001.R12006)				
6	205.4800	WS-X4515/2 Catalyst 4507R Redundant Supervisor IV,(2	2.00	EACH	8824.00 ~~9,446.50~~	17648.00 $18,893.00
		GE),Console(RJ-45) -				
7	205.4800	S4KL3K2-12119EW Cisco IOS BASIC L3 Cat4500	2.00	EACH	0.00	$0.00
		SUP2+/3/4,3DES(RIP,St.Rts,IPX,AT) -(FAC:				
TOTAL					$78,090.30	~~Continued~~

ENTERED ON COMPUTER
DATE ENTERED 10/8/03
ENTERED BY SF

SUGGESTED VENDOR ~~CISCO SYSTEMS, INC~~ Entre BTG VENDOR NUMBER ~~P9736-00~~ 01656

DEPARTMENT Aviation BUREAU

CONTACT PERSON BAILEY, Mr. DANNY DATE COMPLETED 30-SEP-03 PHONE NUMBER 404-209-4080

The undersigned certifies that funds are available at the budget adoption level for all items.

AUTHORIZED SIGNATURE Mario Diaz DATE 10.3.03

BPRE003-03

Abe Kaur
10/15/03

Request # 2562

DOP USE ONLY
BUYER ID: BA1019

Ryd all Schmidt
11/10/03

City of Atlanta
Department of Procurement

REQUISITION

1526

REQUISTION NUMBER R 1 2 0 3 4 4 0

BUY ENTITY P R O C REQUESTER I.D. 5 2 6 SHIP-TO CODE 0 3 0

FAC 2 H 2 1 — 5 7 5 0 0 1 — R 1 2 0 0 6

FUND (COMPANY) ACCOUNT CENTER

DATE NEEDED

LINE #	ITEM NUMBER	DESCRIPTION	QTY	UOM	UNIT PRICE	ESTIMATED AMOUNT
8	205.4800	MEM-C4K-FLD64M Catalyst 4500 Sup II-Plus/III/IV	2.00	EACH	261.75 ~~280.00~~	523.50 ~~$560.00~~
		Compact Flash, 64MB Option -				
9	205.4800	WS-X4148-RJ45V-2P Catalyst 4500 Inline Power 10/100,	5.00	PAIR	3920.00 ~~6,996.60~~	19,600.00 ~~$34,983.00~~
		48-Ports (RJ45) 2pack -				
10	205.4800	WS-G5486 1000BASE-LX/LH long haul GBIC (singlemode	4.00	EACH	651.00 ~~696.50~~	2604.00 ~~$2,786.00~~
		or multimode) -				
11	205.4800	CON-SNTP-WS-C4507 24x7x4 Svc^ Catalyst 4507R Series	2.00	EACH	889.00 ~~4,221.00~~	1778.00 ~~$8,442.00~~
		Modular Switch -				
TOTAL					$	~~104,136.00~~

SUGGESTED VENDOR ~~CISCO SYSTEMS, INC~~ Entre BIG VENDOR NUMBER ~~P3736-00~~

DEPARTMENT Aviation BUREAU

CONTACT PERSON BAILEY, Mr. DANNY DATE COMPLETED 30-SEP-03 PHONE NUMBER 404-209-4080

The undersigned certifies that funds are available at the budget adoption level for all items.

AUTHORIZED SIGNATURE DATE

BPRE003-03

Request # 2562

DOP USE ONLY
BUYER ID:

INFORMATION SYSTEMS REQUEST (ISR)

PR# 1526

Management Information Systems

(Sections A thru E of this Form Must be Completed - Please See Reverse Side for Instructions)

A Contact Information

NAME	TITLE	TELEPHONE NO.
Danny Bailey	I.T. Research Analyst	404 209-1080 x263

DEPARTMENT	BUREAU	DIVISION
Aviation		ISD

B Type of Request

HARDWARE REQUEST
- ☐ CRT Terminal
- ☐ Laptop
- ☐ Equipment Relocation
- ☐ Micro Computer (PC)
- ☐ Modems/Facsimile
- ☐ Printer
- ☐ Monitor
- ☒ Other Network equipment

SOFTWARE REQUEST
- ☐ Cancel DP Service
- ☐ Changes to Mainframe Program
- ☐ Computer Report
- ☐ New Mainframe Application
- ☐ PC Software Product
- ☐ Other

SECURITY ID REQUEST
- ☐ Add User
- ☐ Delete User

(For Relocation of Equipment Only)

Equipment to be Relocated: _____ Current Location: _____

Affected Dept. / Locations: _____ New Location: _____

C Request Information

Requested Completion Date: (MM) (DD) (YYYY) 08 31 2003

Will There Be a Loss of Revenue or Fine Imposed If Completion Date Not Met? ☐ YES ☒ NO

Emergency Request? *(All Emergency Requests Must be Signed by Commissioner or Agency Head)*

☐ YES ☒ NO

Commissioner or Agency Head Signature _____ Date _____

D Request Reference Title & Description

Request Reference Title: _____

Description: Catalyst 4500 Chassis, 2800W power supply, Power Cord NEMA 6-20, 4500 Supervisor IV, 4500 Redundant Supervisor IV, IOS Basic L3 Cat 4500 SUP2+/3/4, 3DES (IP, St Rt, IPX, IST), 4500 Sup II plus 64mb Compact Flash, 4506 10/100 inline power blades, 1000BASE LX/LH GBIC, 24x7x4 Smartnet

RECEIVED 03 OCT 10 AM 8:03 OFFICE OF INFORMATION SYSTEMS

E Authorization

Bureau Director or Equivalent _____ Date 8/11/03

F MIS USE ONLY

☒ Accept ☐ Return Reason For Return: _____

Request Number: 2562

Routed To: _____

Team: _____ User Code: _____ System Id: _____

Assigned To: Abe Kamil Date Assigned: 10/10/03

Est. Completion Date: _____ Act. Completion Date: _____

Abe Kamil 10/15/03

Form No. ISR798

11/10/03

QUOTE EVALUATION FORM

BUYER: _____

DATE : _____

REQUISITION # R120-3440

	1	2	3	4	5	6
COMPANY NAME	Prosys	Entre	Universal	Cisco		
CONTACT PERSON						
PHONE						
LINE ITEM 1	12,244.00	13,071.00	12,792.00	13,993.00		
2	2,444.00	2609.40	2,552.00	2793.00		
3	2,444.00	2609.40	2552.00	2793.00		
4	Ø	Ø	Ø	Ø		
5	16,530.00	17,648.00	17,272.00	18,893.00		
6	16,530.00	17,648.00	17,272.00	18,893.00		
7	-0-	Ø	Ø	Ø		
8	490.00	261.75	512.00	560.00		
9	30,610.00	19,600.00	31,980.00	34983.00		
10	2,000.00	2604.00	2544.00	2786.00		
TOTAL AMOUNT						
FOB POINT:						
FREIGHT (if applicable)	$	$	$	$	$	$
TERMS:						
DELIVERY DATE:						

FORM 29-141

QUOTE EVALUATION FORM

BUYER: _____

DATE : _____

REQUISITION # R120-3440

	1	2	3	4	5	6
COMPANY NAME	Prosys	Lotte KK	Universal	Cisco		
CONTACT PERSON						
PHONE						
LINE ITEM 1	3166.00	1778.78	2750.00	8442.00		
2						
3						
4						
5						
6						
7						
8						
9						
10						
TOTAL AMOUNT	86,458.00	78,091.38	90,226.00	104,136.00		
FOB POINT:						
FREIGHT (if applicable)	$	$	$	$	$	$
TERMS:						
DELIVERY DATE:						

FORM 29-141

CITY OF ATLANTA
REQUEST FOR QUOTATION

CITY OF ATLANTA
DEPARTMENT OF PROCUREMENT
[illegible] AVENUE S.W. SUITE 790
ATLANTA, GEORGIA 30303-0307
(404) 330-6204 FAX (404) 658-7705

REQUISITION NUMBER: R120-3[illegible]

COMPANY NAME: Entre RTG
AUTHORIZED REPRESENTATIVE: Jon Ouzts
SIGNATURE: [signature]
ADDRESS: 6649A Peachtree Ind Blvd
Norcross GA 30092
PHONE: 7703000256 FAX: 7703000441
E-MAIL: jon.ouzts@entrebtg.com

DATE: 10/21/03

RETURN TO: BRENDA MCINTOSH-ARMSTRONG, Buyer — 404.330.6517, Telephone — 404.658.7705, fax — 10/23/03, Due Date

LINE	Item Number and Description	Qty	Unit Price	Extended Price
1	CATALYST 4500 CHASSIS (7-SLOT) FAN NO P/S RED	2	6,535.00	13,071.00
	SUP CAPABLE WS-C4507R			
2	CATALYST 4500 2800W AC POWER SUPPLY WITH	2	1304.70	2609.40
	INLINE POWER PWR-C45-2800ACV			
3	CATALYST 4500 2800W AC POWER SUPPLY WITH	2	1304.70	2609.40
	INLINE POWER PWR-C45-2800AC/2			
4	U S POWER CORD TWIST LOCK, NEMA 6-20 PLUG	4	Ø	Ø
	CAB-AC 2800W-TWLK			
5	CATALYST 4500 SUPERVISOR IV 2 GE CONSOLE	2	8824.00	17,648.00
	RJ-45 WS-X4515			
6	CATALYST 4507R REDUNDANT SUPERVISOR IV, 2GE	2	8824.00	17,648.00
	CONSOLE RJ-45, WS-X4515/2			
	Delivery charge (If applicable)			
	Please state warranty			

F.O.B. POINT: origination

STATE TERMS OFFERED: Ø % **NET 30**

STATE EARLIEST AVAILABLE DELIVERY DATE: Nov 15, 2003

TOTAL QUOTATION
$

☐ NO BID — Not able to bid due to the following reason(s):

CITY OF ATLANTA
REQUEST FOR QUOTATION

CITY OF ATLANTA
DEPARTMENT OF PROCUREMENT
68 MITCHELL STREET S.W. SUITE 1900
ATLANTA, GEORGIA 30303-0307
404.330.6204 FAX 404.658.7705

REQUISITION NUMBER: [illegible]

COMPANY NAME: Entre BTG
AUTHORIZED REPRESENTATIVE: Jon Ouzts
SIGNATURE: [illegible]
ADDRESS: 6649A Peachtree Ind Blvd
Norcross Atlanta GA 30092
PHONE: 770 300 0256 FAX: 770 300 0471
E-MAIL: jon.ouzts@entrebtg.com

DATE: 10/21/03

RETURN TO: BRENDA MCINTOSH-ARMSTRONG, Buyer — 404.330.6517 Telephone — 404.658.7705 fax — 10/23/03 Due Date

LINE	Item Number and Description	QTY	Unit Price	Extended Price
7	CISCO IOS BASIC L3 CAT4500 SUP2+/3/4, 3 DES	2	Ø	Ø
	RIP, ST, RTS, IPX,AT S4KL3K2-12119EW			
8	CATALYST 4500 SUP 11-PLUS/III/IV COMPACT	2	261.75	261.75
	FLASH, 64MB OPTION MEM-C4K-FLD64M			
9	CATALYST 4500 INLINE POWER 10/100, 48-PORTS RJ45	5	3920.00	19600.00
	2 PACK WS-X4148-RJ45V-2P			
10	1000BASE-LX/LH LONG HAUL GBIC (SINGLEMODE OR	4	651.00	2604.00
	MULTIMODE) WS-G5486			
11	24X7X4 SVC^ CATALYST 4507R SERIES MODULAR	2	889.00	1778.78
	SWITCH CON-SNTP-WS-C4507			
	Delivery charge (If applicable)			
	Please state warranty			

F.O.B. POINT: Origination

STATE TERMS OFFERED: Ø % NET 30

STATE EARLIEST AVAILABLE DELIVERY DATE: Nov 15, 03

TOTAL QUOTATION $ 78,091.30

☐ NO BID — Not able to bid due to the following reason(s):

OCT 24 2003 9:47AM HP LASERJET 3200

Georgia Technology Authority

STATE OF GEORGIA
NOTIFICATION OF STATEWIDE CONTRACT RENEWAL

Title: Micro Computer and Peripheral Contract

Contract Number: S000546-043
Vendor Name: **Cisco Systems, Inc.**
Vendor I.D.: 77-0059951
Contract Period: July 1, 2003 - June 30, 2004
Brand: **Cisco**
Availability: Government and Education

Vendor Information:
Cisco Systems, Inc.
500 Northridge Road, Suite 700
Atlanta, GA 30350
Fax: 678-352-2934

Link to Vendor's Website: www.cisco.com

Pricing Information (always verify prices with the reseller): pricing spreadsheet services spreadsheet

Ordering Information: Orders can be faxed/mailed to any authorized reseller listed below.

Payments Information: Payments for orders placed with authorized resellers should be made directly to them from the list below

Payment Terms: Net 30

Leasing Option: Yes

Delivery will be within days after receipt of an order.

Contract Administrator, Order Inquiries, and Complaint Resolution: All can be reached by calling 678-352-2500

State of Georgia Agencies: Chuck Edmond, cedmond@cisco.com
Board of Regents, Higher Education: Chuck Edmond, cedmond@cisco.com
Katy Kopach
Local Government, K-12 Education: Darrell Saulsberry, dsaulsbe@cisco.com,
Mickie Bevill, mbevill@cisco.com, Mike Murphy, mikmurph@cisco.com, Katy Kopach

Technical Assistance:
Cisco Systems Technical Assistance Center, 1-800-553-2447
E-Mail Address: tac@cisco.com

Authorized Resellers (cont'd):

SBC DataComm
One Ravinia Drive, Suite 700
Atlanta, GA 30043
Greg Hickman gregory.t.hickman@msg.ameritech.com
Ph: 404-732-1510, Ph: 800-588-2432, Fax 638-634-0048
FEI #: 36-4284455

Siemens Enterprise Networks LLC
Bill to Address:
1600 Riveredge Parkway, Suite 900
Atlanta, GA 30328
Nelson Coll, Public Sector, Business Development Manager
Ph: 678-778-0768 Fax: 407-661-2261
FEI #: 52-2122392

Skyline Computer
16063 Pine Place
Lilburn, GA 30047
Wendell Odom phone 770-935-5380
alternative contacts:
Brent Davies bdavies@skylinecomputer.com 888-343-3745
Pat Bodin pbodin@skylinecomputer.com 770-315-6890
Greg Miesse gmiesse@skylinecomputer.com
FEI# 77 022 7165

Solarcom
One Sun Court
Norcross, GA 30092
Eric Prockow, CEO Ph: 770-449-6116 Fax: 770-448-7726
FEI #: 41-125423

Southern Business Communications
3170 Reps Miller Rd., #190
Norcross, GA 30071
Tim Gorisek, Vice President tgorisek@sbcg.com Ph: 770-449-4088, ext 150
FEI#: 58-1428621

Universal Data Consultants, LLC
6630 Bay Circle
Norcross, GA 30071
Charlie Finn Ph: 770-349-3460 Fax: 770-349-3461
FEI #: 01-0575185

Authorized Resellers (cont'd):

Equant Inc.
Integration Services Business Development
400 Galleria Parkway, Tower 400
Atlanta, GA 30339
Lee Kallett, lee.kallett@equant.com Ph: 727-533-3718, Fax: 727-533-3810
FEI #: 54-1869506

Fusionpoint Technology Solutions
4900-C Mercer University Drive
Macon, GA 31210
Ph: 800-947-8460 or 912-477-1541 Fax: 912-477-1425
FEI #: 58-1943670

GE Capital ITS
6630 Bay Circle
Norcross, GA 30071
Steve Grossman Ph: 770-326-3487 Fax: 770-326-3165
FEI #: 41-0997685

IBM
4111 Northside Parkway
Atlanta, GA 30327
Tim Urbanz, turbanz@us.ibm.com, Ph: 404-238-2562
FEI #: 200-43-00049-1

Kompsys (Komplete Systems Integrators)
3330 Cumberland Blvd Suite 500
Atlanta, GA 30339
or
12057 Olmstead Drive
Fayetteville, GA 30215

Kevin L. Doby, Principal, Business Development Executive, kdoby@kompsys.com
Ph: 770 460-2062 Cell: 678 362-2911
FEI #: 800006965

Logical Choice Technologies
3355 Breckinridge Blvd., Suite 200
Duluth, Ga. 30096
770-688-1422 (fax)
JP Schrader jps@logicalchoicetech.com 770-564-1044
FEI #: 58-2158634
www.statebuyer.com (State Contract quotes on-line)
www.makethelogicalchoice.com

Prosys Information Systems
6410 Atlantic Blvd. Suite 165
Norcross, GA 30071
Mark Conrad, mconrad@prosysis.com 678-268-1308,
Bruce Keenan, bkeenan@prosysis.com 678-268-1317
Ph: 770-300-9990 Toll-Free: 1-888-337-2626 Fax: 770-300-0486
FEI #: 58-2302467

Authorized Resellers (cont'd):

Computer Software Innovations, Inc (CSI)
710 Broad St
Augusta, GA 30901
Joy Snelgrove, jsnelgrove@csi-plus.com
Sharon Kimble, skimble@csi-plus.com
Ph: 800-953-6847 Fax: 864-855-1429
Web: www.compsoftinnovations.com/
FEI #: 57-0905503

Computerland of Augusta
753 Broad St. Suite 1100
Augusta, GA 30901
Don Strogonoff dstrogonoff@catg.com Ph: 706-823-1449 Fax: 706-823-1141
Web: www.catg.com
FEI #: 581830163

C-Pak Corporation
111 Airport Parkway
LaGrange, GA 30240
Kim Smith, Relationship Manager, ksmith@cpak.com Ph: 706-883-7664
FEI #: 58-1623505

Dimension Data
2400 Lakeview Pkwy
Alpharetta, Ga. 30004
David Fisher, Regional Manager Ph: 770-360-1065
Tax ID GA: 175401591
FEI: 56-2057571

eDeltacom
1856 Corporate Drive, Suite 170
Norcross, GA 30093
Tim McLaughlin, Government Account Manager
Ph: 770-279-8188 Fax: 770-279-9144
FEI #: 58-2360664

Entre BTG
6649-A Peachtree Industrial Boulevard
Norcross, GA 30092
Melanie Meghdadi x120, melanie.meghdadi@entrebtg.com
David Stow x130, david.stow@entrebtg.com
Ph: 770-300-0256 Fax: 770-300-0441
FEI #: 582614976

John Outte

Entre' Solutions
51 West Fairmont Ave
Savannah, Ga 31406
Duane Claxton, dclaxton@entresolutions.com Ph: 912-352-1600 ext 102,
Kim Teegarden, kteegarden@entresolutions.com Ph: 912-352-1600 ext 555,
FEI #: 581686642

Warranty Information:

http://www.cisco.com/warp/public/cc/serv/mkt/sup/smb/warran/wtvlf_ov.htm
E-Mail Addresses: cedmond@cisco.com, dsaulsbe@cisco.com, mbevill@cisco.com, mikmurph@cisco.com, kpappas@cisco.com

Reseller Information:

Cisco Systems
678-352-2500
Channel Managers:
Amy Tutich, atutich@cisco.com and Sue Robinson, surobins@cisco.com

Authorized Resellers:

AllTel Supply
13560 Morris Road
Alpharetta, GA 30004
John Sherwood acp.proposals@alltel.com 678-351-5210
Federal ID#: 31-4359937

Ameritech/SBC
1835 Shackleford Court, Suite 200
Norcross, GA 30093
Ron Segassie, Ph: 800-588-2432 or 770-638-4200 X4243
FEI #: 36-4284455

Access Technologies, Inc.
5828 Shelby Oaks Drive
Memphis, TN 38134
Paul Bishop, Vice President Ph: 901-255-0100 Fax: 901-255-0190
FEI #: 62-1464697

Automated Network Systems (ANS)
100 Industrial Park Rd.
Milledgeville, GA 31061
Randy Dunn rdunn@anscom.com Ph: 912-454-1011 Fax: 912-453-7164
FEI #: 8-2431088

Bellsouth Communications, Inc.
1645 Tulle Cir., Suite 100
Atlanta, GA 30329
Allan Sutherland
FEI#: 58-1744731
Please include NSA#S-000546-043 on all State PO's

CDW-G
4064 Seven Hills Trail
Stone Mountain, Georgia 30083-4637
Jack Trover jtrover@cdwg.com Ph: 800-975-6634 Fax: 800-975-7218
FEI#: 36-4230110
Cisco number: 30127576 State of Georgia ID: K921261