CITY OF ATLANTA

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SHIRLEY FRANKLIN
MAYOR

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March 4, 2003

03-C-0418

The Honorable Cathy Woolard, President
Members of the Atlanta City Council
55 Trinity Avenue, S.W.
Atlanta, Georgia 30335

Dear President Woolard and Members of Council:

It is my pleasure to appoint Mr. Able A. Kani as Chief Information Officer for the city of Atlanta. Mr. Kani is the current Chief Information Officer for Memphis, Tennessee. As the CIO of Memphis, he has direct oversight, planning and implementation of an e-government model for the City. Mr. Kani's has the experience and expertise to help the City of Atlanta move forward with strategic planning, develop long-range planning for the City's e-government operations. His career accomplishments include more than 15 years of extensive information systems experience in both the public and private sectors. Mr. Kani led the City of Memphis into the 21st century by developing an e-business model that is helping to transform Memphis into a premier digital government.

Mr. Kani has worked for the past 13 years for the city of Memphis. Previous to this, he was Information Technology Manager for Baptist Memorial Hospital in Memphis for 2 years and has worked for International Paper Company, Metropolitan Life Insurance and Liberty Bank and Trust Company in information services and technology.

Mr. Kani's experience and training make him an exceptionally, well-qualified candidate for the position of Chief Information Officer. Therefore, it is with great pleasure I submit his name to you and urge confirmation of his appointment.

Sincerely,

Shirley Franklin

Shirley Franklin

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MAJOR ACCOMPLISHMENTS

ABE A KANI

Under my leadership, Mayor Herenton's vision for privatizing the day-to-day operation of information technology was accomplished. I successfully negotiated and closed an outsourcing contract estimated at over $50 million. I convinced the administration to continue to maintain control over the strategic planning and direction for IT, City ownership of IT assets, and business process re-engineering efforts. I developed and implemented a CIO Office organization structure that has ensured an effectively managed transition. The emphasis remains on alignment of IT strategic objectives with business and organizational objectives. I expanded the role of the CIO's office to include support of the Police Division's IT services. I founded an Information Technology Governance Board made up of members from the private sector including Fed Ex, University of Memphis and International Paper. Although the Board oversees IT policy formulation and project approval, the IT governance process encourages participation by City Divisions in the identification, selection and prioritization of IT projects that are based on sound business justification.

I successfully communicated a vision for the City to utilize emerging technologies; especially Internet based technologies, to transform the City into a premier digital government. I led the effort to install the City's first e-portal and intranet, which are touted as one of the premier city government web sites in the country. Many business process re-engineering efforts resulted in most government services being made available on line and accessible through multiple channels including PC, telephone and other wireless devices.

As opposed to reactionary measures, I made planning the basis for determining where the City must invest in technology and how IT initiatives will be evaluated and prioritized. For the first time in many years, the City now has multiple strategic plans including the Comprehensive Technology Master Plan, E-government Strategic Plan, and Enterprise Telecommunication Plan. These plans are kept up to date and are the basis for developing tactical planning and for preparing annual IT budget.

ABE A KANI

SUMMARY

An information technology executive with progressively responsible experience in delivering enterprise solutions that bring success to the business. Recognizing the increasing value of technology as a strategic asset, has demonstrated the ability to promote the use of technology throughout the organization. Regarded as a leader capable of implementing change seamlessly to empower the organization to remain competitive. Known as an effective communicator working well with people at all levels. An effective planner who exceeds the expectations of his clients.

KEY AREAS OF EXPERTISE

- IT Strategic Planning
- IT Budget Planning and Management
- Project Management
- Business Process Re-Engineering
- E-Business and Commerce
- Systems and Business Analysis
- Software Development Process Management
- Imaging Technology Implementation
- Business Continuity Planning
- Outsource Planning and Contract Negotiations

WORK EXPERIENCE

CITY OF MEMPHIS, Memphis, Tennessee **April 99 - Present**
Chief Information Officer – Information Services Division

Oversight responsibility for management of the City's information technology environment including data centers, telecommunications, business applications, call center and end user support environment. Ensures the alignment of the City's IT strategic plans with divisions' long-term business strategic plans. Establishes and maintains standards, ensures responsible, prudent and effective business process re-engineering to achieve a cost effective and efficient suite of systems. Continually streamlines internal operations resulting in a more effective and responsive organization.

- Responsible for staff of 75+ professionals located in Memphis. Oversees the planning and development of budget and cost allocations of approximately $17 million. Oversees administration and management of various third party contracts with the City.
- Successfully migrated/reedited all systems for Y2K compliance.
- Established policies for e-mail, Internet, and hardware/software standards.
- Led the City into the 21st century by developing an e-business model that is transforming the City into a premier digital government.
- Led the development of an e-Portal to enable e-commerce and the delivery of online services.
- Project manager for the successful implementation of the City's Intranet.

- Pioneered the live web cast of key governmental events including the Mayor's annual budget presentation and state of the union address over Internet.
- Spearheaded the IT outsourcing endeavor by transitioning the key areas of the Information Systems Division from a governmental entity to the private sector resulting in successful negotiation of a $50 million contract.
- Implementing the City's first Technology Business Continuity Plan.
- Other projects under implementation include: A citywide Customer Relationship Management (CRM) initiative, Storage Area Network (SAN), Server consolidation, Web enabled applications, and further e-commerce initiatives.

BAPTIST MEMORIAL HEALTH CARE CORP., Memphis, Tennessee **Sept. 97- April 99**
IS Manager - Imaging Systems
Responsible for managing the implementation of imaging systems corporate-wide.

- Managed implementations at hospitals in Metro Memphis, Mississippi, Arkansas, and Tennessee.
- Developed appropriate project management methodology that resulted in project completion in a timely and satisfactory manner.
- Managed vendor relations to ensure business and contractual expectations were fully met.
- Integrated team efforts requiring involvement from various IS departments including Server and Network Management Groups, Operational Services, Applications and Technical Support.
- Established user training programs to promote effective use of newly developed systems.

IMNET Systems, Inc. (at Baptist Memorial Health Care) **Sept 97 - July 98**
Project Manager
Responsible for managing imaging system integration projects at Baptist Memorial Hospital. Recognized leadership skills, along with the ability to exceed client's expectations resulted in being hired by the client.

- Managed system integration resources relating to any customized work required on the IMNET core software and customer applications.
- Integrated team efforts of deploying hardware, loading and configuring software, testing core and application software prior to acceptance and shipment to customer site.
- Oversaw development of needs analysis, functional design specifications, and workflow analysis.
- Made presentations and performed demonstrations of core imaging products. Developed training materials including user and system documentation.
- Received recognition for successful implementation of new systems ahead of targeted schedule.

INTERNATIONAL PAPER, Memphis, Tennessee **June 95 - Sept. 97**
Technology Strategist – Development Center
Performed multiple functions including research and publication of technical analysis, project management, software development process consultation, business analysis, application development, and Y2K project oversight.

- Project management responsibility to lead Y2K company-wide remediation efforts. Established and directed an Y2K liaison network insuring representation from all impacted business units.
- Implemented a comprehensive Y2K Intranet to promote Y2K awareness and to share exchange of information within the corporation.
- Developed corporate Y2K methodology and compliance strategy. Coordinated assessment and planning activities, consolidated enterprise estimates and plans. Tracked and reported Y2K progress to executive management. Coordinated enterprise compliance testing and ensured vendor compliance. Designed and developed a comprehensive Enterprise Impact Analysis Repository Database.
- Provided consultative assistance and supported application development groups in effective utilization of software development process and project management methodology.
- Provided expertise in case management tools such as LBMS. Managed various in-house application development projects.
- Worked with business units to identify business and systems requirements. Conducted business process analysis and recommended most appropriate technologies to achieve business objectives. Developed multiple business applications using Lotus Notes.

LIBERTY BANK & TRUST CO. Tulsa & Oklahoma City, Oklahoma **Dec. 89 - May 95**
Systems Analyst / Client-Server Application Developer
Analyzed, designed, implemented, and supported business applications. Recommended enhancements to streamline business processes. Developed requests for proposals, evaluated vendor proposals, software and hardware. Managed IT projects for multiple departments.

- Recognized as a key player in the redesign and implementation of a new IT infrastructure deploying a state-of-the-art client/server computing architecture at Liberty.
- Implemented a customer relationship management system that significantly improved marketing of new banking products and services while improving service quality and responsiveness.
- Implemented a Lockbox system that improved collection and reporting of payments by automating the process.
- Gained experience in data and voice network design, imaging technology, and branch platform automation.
- Developed, defined, and restructured objectives, pricing, and marketing strategies for Freedom Fifty program, involving 1,639 members and 35 million dollars in deposits.
- Managed Group Plan banking program with 1,438 companies and 3.4 million dollars in deposits.

METROPOLITAN LIFE INSURANCE CO. Enid, Oklahoma **Jan. 89 - Dec. 89**
Management Executive Trainee
Selected for Management Executive Training Program. Analyzed and reviewed financial and insurance needs of small businesses and individuals. Developed employee benefit plans for businesses. Recognized for achieving high sales, earning fast start award.

EDUCATION

Master Of Business Administration (MBA), December 1988
Oklahoma State University, Stillwater, Oklahoma.
Concentration in Management Information Systems with emphasis in computer applications to business.

Bachelor of Science in Electrical Engineering, June 1983
Utah State University, Logan, Utah.
Double Minor: Physics and Mathematics.
Concentration in both digital design and microprocessor hardware and software design.

RECENT SPEAKING ENGAGEMENTS

Information Week Conference, April 2001, Amelia Island, Florida
Public Technology, Inc. Conference, April 2001, Atlanta, Georgia
Governing Magazine Conference, May 2001, Phoenix, Arizona
Marcus Evans IT Conference, July 2001, Hot Springs, Virginia
Tennessee Personnel Management Association, June 2002, Memphis

RECENT ARTICLES

Commercial Appeal
Memphis Business Journal
Washington Technology

OTHER AFFILIATIONS

Memphis Area Technology Council
Tennessee Technology Development Corp.
Memphis Society of Information Managers